Financial Statements

Years Ended June 30, 2018 and 2017

Financial Statements

Years Ended June 30, 2018 and 2017

CONTENTS

	Page
Independent Auditor's Report	1
Financial Statements	
Statements of Financial Position	2
Statement of Activities - Current Year	3
Statement of Activities - Prior Year	4
Statement of Functional Expenses - Current Year	5
Statement of Functional Expenses - Prior Year	6
Statements of Cash Flows	7
Notes to Financial Statements	8-22



Independent Auditor's Report

Board of Directors National Council of Jewish Women, Inc.

Report on the Financial Statements

We have audited the accompanying financial statements of the National Council of Jewish Women, Inc., which comprise the statements of financial position as of June 30, 2018 and 2017, the related statements of activities, functional expenses, and cash flows for the years then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the National Council of Jewish Women, Inc. as of June 30, 2018 and 2017, the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Clifton, New Jersey October 29, 2018

Say LLP

Statements of Financial Position

	June 30,				
			2017		
ASSETS		<u> </u>			
ASSETS					
Cash and cash equivalents	\$	1,346,980	\$	801,131	
Contributions receivable, net		105,622		100,319	
Investments, at fair value		16,888,121	1	6,414,866	
Prepaid expenses and inventory		293,964		180,147	
Property and equipment, net		11,986		18,642	
Perpetual trust held by third party		462,430		449,272	
TOTAL ASSETS	\$	19,109,103	\$ 1	7,964,377	
LIABILITIES AND NET ASSETS					
LIABILITIES					
Accounts payable and accrued expenses	\$	543,504	\$	680,573	
Deferred lease obligations and incentive		-		26,555	
Charitable gift annuity obligations		84,764		90,319	
Total liabilities		628,268		797,447	
NET ASSETS					
Unrestricted		6,987,174		5,477,148	
Temporarily restricted		5,954,827		6,170,106	
Permanently restricted		5,538,834		5,519,676	
Total net assets		18,480,835	1	7,166,930	
TOTAL LIABILITIES AND NET ASSETS	\$	19,109,103	\$ 1	7,964,377	

Statement of Activities

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
REVENUES, GAINS, AND OTHER SUPPORT				
Contributions				
Grants and contributions, includes in-kind contributions				
of \$85,015	\$ 2,996,874	\$ 574,610	\$ 6,000	\$ 3,577,484
Membership dues	180,215	113,750	-	293,965
Legacies and bequests	307,057	201,130	-	508,187
Royalties	10,647	-	-	10,647
Interest and dividend income, net of fees of				
\$88,913	198,550	145,510	-	344,060
Net unrealized and realized gains				
on investments	946,451	-	-	946,451
Miscellaneous income	5,286	-	-	5,286
Total revenues, gains, and other support	4,645,080	1,035,000	6,000	5,686,080
NET ASSETS RELEASED FROM RESTRICTIONS				
Satisfaction of time restrictions	211,782	(211,782)	_	_
Satisfaction of purpose restrictions	1,038,497	(1,038,497)	_	_
Total net assets released from restrictions	1,250,279	(1,250,279)		
FUNCTIONAL EXPENSES Program services				
International	430,349	-	-	430,349
Domestic	1,213,358	-	-	1,213,358
Services to sections and members	1,412,371			1,412,371
Total program services	3,056,078			3,056,078
Supporting services				
General and administrative	809,694	-	-	809,694
Development	501,895			501,895
Total supporting services	1,311,589			1,311,589
Total functional expenses	4,367,667			4,367,667
Increase (decrease) in net assets, before change in value of split-interest agreements	1,527,692	(215,279)	6,000	1,318,413
Change in value of split-interest agreements	(17,666)		13,158	(4,508)
Increase (decrease) in net assets	1,510,026	(215,279)	19,158	1,313,905
NET ASSETS, beginning of year	5,477,148	6,170,106	5,519,676	17,166,930
NET ASSETS, end of year	\$ 6,987,174	\$ 5,954,827	\$ 5,538,834	\$ 18,480,835

Statement of Activities

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
REVENUES, GAINS, AND OTHER SUPPORT				
Contributions				
Grants and contributions, includes in-kind contributions	¢ 2622475	¢ 702.004	Φ.	¢ 2.226.466
of \$162,549 Membership dues	\$ 2,622,475 211,484	\$ 703,991 88,100	\$ -	\$ 3,326,466 299,584
Legacies and bequests	551,802	1,143	-	552,945
National events	216,248	1,143	_	216,248
Registration fees	134,788	_	_	134,788
Royalties	11,333	_	_	11,333
Interest and dividend income, net of fees	11,000			11,000
of \$124,916	166,061	158,581	_	324,642
Net unrealized and realized gains (losses)	100,001	100,001		02 1,0 12
on investments	1,027,009	529,478	_	1,556,487
Miscellaneous income	5,526	-	_	5,526
Total revenues, gains, and other support	4,946,726	1,481,293		6,428,019
Total for ondes, game, and onler support	.,0 .0,. 20			
NET ASSETS RELEASED FROM RESTRICTIONS				
Satisfaction of time restrictions	220,811	(220,811)	-	-
Satisfaction of purpose restrictions	698,923	(698,923)	-	-
Net net assets released from restrictions	919,734	(919,734)		
	,			
FUNCTIONAL EXPENSES				
Program services				
International	628,551	-	-	628,551
Domestic	1,071,672	44,963	-	1,116,635
Services to sections and members	1,880,010	15,000	-	1,895,010
Total program services	3,580,233	59,963		3,640,196
Supporting services				
General and administrative	727,207	-	-	727,207
Development	710,974			710,974
Total supporting services	1,438,181			1,438,181
Total for all and an area	5.040.444	50,000		F 070 077
Total functional expenses	5,018,414	59,963		5,078,377
Increase in net assets, before				
change in value of split-interest agreements	848,046	501,596		1,349,642
change in value of split-interest agreements	040,040	501,590	-	1,349,042
Change in value of split-interest agreements	(5,690)		40,293	34,603
Increase in net assets	842,356	501,596	40,293	1,384,245
NET ASSETS, beginning of year	4,634,792	5,668,510	5,479,383	15,782,685
NET ASSETS, end of year	\$ 5,477,148	\$ 6,170,106	\$ 5,519,676	\$ 17,166,930

Statement of Functional Expenses

		Program	Services		Supporting Services				
	International	Domestic	Services to Sections and Members	Total Program Services	General and Administrative	Development	Total Supporting Services	Total Functional Expenses	
SALARIES AND RELATED EXPENSES									
Salaries and wages	\$ 239,763	\$ 682,129	\$ 564,144	\$ 1,486,036	\$ 196,893	\$ 289,137	\$ 486,030	\$ 1,972,066	
Payroll taxes	14,077	50,482	40,421	104,980	16,381	15,798	32,179	137,159	
Employee health and retirement benefits	22,554	94,301	38,179	155,034	24,928	49,158	74,086	229,120	
Total salaries and related expenses	276,394	826,912	642,744	1,746,050	238,202	354,093	592,295	2,338,345	
EXPENSES									
Life membership reimbursement	-	-	169,296	169,296	-	-	-	169,296	
Consultants	19,094	62,383	245,780	327,257	298,425	82,145	380,570	707,827	
Grants and contributions	76,286	22,500	18,100	116,886	-	-	-	116,886	
Occupancy	19,312	188,459	57,935	265,706	66,634	19,312	85,946	351,652	
Printed and promotional materials	17,953	6,171	79,440	103,564	1,365	16,463	17,828	121,392	
Supplies	297	3,363	2,799	6,459	31,590	378	31,968	38,427	
Subscriptions and online services	-	1,494	10,221	11,715	6,011	24,683	30,694	42,409	
Telephone	189	12,847	2,493	15,529	31,569	-	31,569	47,098	
Travel, conferences, and meetings	16,632	54,094	41,846	112,572	32,052	2,172	34,224	146,796	
Postage	465	1,624	40,894	42,983	25,817	1,126	26,943	69,926	
Equipment rental and maintenance	34	10,113	4,256	14,403	15,760	1,440	17,200	31,603	
Insurance	-	3,750	-	3,750	32,197	-	32,197	35,947	
Dues to other organizations	2,000	2,082	1,000	5,082	27,707	-	27,707	32,789	
Miscellaneous		1,187	95,567	96,754	2,365	83	2,448	99,202	
Total expenses	152,262	370,067	769,627	1,291,956	571,492	147,802	719,294	2,011,250	
TOTAL EXPENSES BEFORE DEPRECIATION AND AMORTIZATION	428,656	1,196,979	1,412,371	3,038,006	809,694	501,895	1,311,589	4,349,595	
DEPRECIATION AND AMORTIZATION	1,693	16,379		18,072				18,072	
TOTAL FUNCTIONAL EXPENSES	\$ 430,349	\$ 1,213,358	\$ 1,412,371	\$ 3,056,078	\$ 809,694	\$ 501,895	\$ 1,311,589	\$ 4,367,667	

Statement of Functional Expenses

		Program	Services		Supporting Services			
	International	Domestic	Services to Sections and Members	Total Program Services	General and Administrative	Development	Total Supporting Services	Total Functional Expenses
SALARIES AND RELATED EXPENSES								
Salaries and wages	\$ 242,435	\$ 535,929	\$ 732,529	\$1,510,893	\$ 207,908	\$ 296,840	\$ 504,748	\$ 2,015,641
Payroll taxes	19,657	43,003	58,023	120,683	8,620	19,143	27,763	148,446
Employee health and retirement benefits	24,233	70,977	91,992	187,202	16,372	26,120	42,492	229,694
Total salaries and related expenses	286,325	649,909	882,544	1,818,778	232,900	342,103	575,003	2,393,781
EXPENSES								
Life membership reimbursement	-	-	180,814	180,814	-	-	-	180,814
Consultants	147,181	50,119	234,189	431,489	313,402	246,023	559,425	990,914
Grants and contributions	138,622	41,000	-	179,622	-	-	-	179,622
National events	-	-	268,098	268,098	-	-	-	268,098
Occupancy	27,854	163,011	94,361	285,226	24,191	38,978	63,169	348,395
Printed and promotional materials	55	381	83,197	83,633	4,350	5,484	9,834	93,467
Supplies	1,893	4,326	8,171	14,390	2,803	3,219	6,022	20,412
Subscriptions and online services	791	2,183	11,528	14,502	1,460	39,193	40,653	55,155
Telephone	3,432	16,597	16,112	36,141	6,416	5,938	12,354	48,495
Travel, conferences, and meetings	7,089	52,925	5,185	65,199	34,112	626	34,738	99,937
Postage	4,352	3,343	74,666	82,361	2,853	8,176	11,029	93,390
Equipment rental and maintenance	4,113	19,779	13,902	37,794	10,850	12,262	23,112	60,906
Insurance	4,813	17,808	17,198	39,819	3,881	6,430	10,311	50,130
Dues to other organizations	36	47,938	-	47,974	15,600	-	15,600	63,574
Miscellaneous	637	2,032	2,076	4,745	73,294	727	74,021	78,766
Total expenses	340,868	421,442	1,009,497	1,771,807	493,212	367,056	860,268	2,632,075
TOTAL EXPENSES BEFORE DEPRECIATION AND AMORTIZATION	627,193	1,071,351	1,892,041	3,590,585	726,112	709,159	1,435,271	5,025,856
DEPRECIATION AND AMORTIZATION	1,358	45,284	2,969	49,611	1,095	1,815	2,910	52,521
TOTAL FUNCTIONAL EXPENSES	\$ 628,551	\$1,116,635	\$ 1,895,010	\$ 3,640,196	\$ 727,207	\$ 710,974	\$1,438,181	\$ 5,078,377

Statements of Cash Flows

	Years Ended June 30,				
	2018	2017			
CASH FLOWS PROVIDED BY (USED FOR) OPERATING ACTIVITIES					
Net increase in net assets	\$ 1,313,905	\$ 1,384,245			
Adjustments to reconcile net increase (decrease) in					
net assets to net cash (used for) operating activities					
Depreciation and amortization	18,072	52,521			
Net unrealized and realized (gains) loss					
on investments	(946,451)	(1,556,487)			
Donated securities	(46,966)	(46,454)			
Change in value of split-interest agreements	4,508	(34,603)			
Amortization of deferred lease obligation					
and incentive	(26,555)	(30,066)			
(Increase) decrease in assets					
Contributions receivable	(5,303)	82,273			
Prepaid expenses and inventory	(113,817)	(23,366)			
Increase (decrease) in liabilities					
Accounts payable and accrued expenses	(137,069)	151,352			
	60,324	(20,585)			
CASH FLOWS PROVIDED BY (USED FOR) INVESTING ACTIVITIES					
Purchases of equipment	(11,416)	-			
Purchases of investments	(13,650,234)	(3,085,723)			
Proceeds from sale of investments	14,170,396	3,188,964			
	508,746	103,241			
CASH FLOWS PROVIDED BY (USED FOR) FINANCING ACTIVITIES					
Payments of annuity obligations	(23,221)	(25,912)			
aymone or armany cangament	(==,==:)	(==,==)			
Net increase in cash and cash equivalents	545,849	56,744			
CASH AND CASH EQUIVALENTS, beginning of year	801,131	744,387			
CASH AND CASH EQUIVALENTS, end of year	\$ 1,346,980	\$ 801,131			

Notes to Financial Statements

Years Ended June 30, 2018 and 2017

Note 1 - Summary of Significant Accounting Policies

a. Nature of Activities

National Council of Jewish Women, Inc. ("NCJW" or the "Organization") is a nonprofit, tax-exempt organization under Section 501 (c)(3), with 501(h) election, of the Internal Revenue Code (the "IRC") whose purpose is to improve the lives of women, children, and families, and ensure individual freedoms and rights for all. Inspired by Jewish values, NCJW has been at the forefront of social change for more than a century. NCJW members speak out for progressive policies at the federal, state, and local levels. In communities across the country, members identify local challenges, develop responses, and provide assistance and support to those in need.

There are 60 local NCJW sections across the country obligated to follow NCJW resolutions and operate in accordance with NCJW bylaws. NCJW provides various services to its sections: programmatic information, technical assistance and training, national membership/leadership meetings, and representation on national and international groups in return for remittance of program support dues. The activities of the sections are not included in these financial statements as they are separately incorporated.

b. Basis of Presentation

The financial statements of the Organization have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") as detailed in the Financial Accounting Standards Codification.

NCJW classifies and reports information regarding its financial position and activities in three classes of net assets - permanently restricted, temporarily restricted, and unrestricted.

Permanently Restricted Net Assets - Consist of endowment funds, which contain donor-imposed restrictions that stipulate the resources to be maintained permanently but permit NCJW to use or spend part or all of the income derived from the donated assets for unspecified purposes.

Temporarily Restricted Net Assets - Contain donor imposed restrictions that permit NCJW to use or spend the donated assets as specified. The restrictions are satisfied either by the passage of time and/or the actions of NCJW.

Unrestricted Net Assets - Consist of amounts that can be spent at the discretion of NCJW and have no donor restrictions associated with them.

c. Cash and Cash Equivalents

For purposes of the statements of cash flows, the NCJW considers all unrestricted highly liquid investments with an initial maturity of three months or less that are not held with a broker to be cash equivalents.

d. Promises to Give

Contributions are recognized when a donor makes a promise to give to NCJW that is, in substance, unconditional. The NCJW uses the allowance method to determine uncollectible unconditional promises receivable. The allowance is based on management's analysis of specific promises made.

Notes to Financial Statements

Years Ended June 30, 2018 and 2017

Note 1 - Summary or Significant Accounting Policies - Continued

e. Investments and Related Income

Investments are valued at fair value, which is the prevailing market value, with the resulting change in unrealized gains or losses included in the statements of activities. Dividend income is recorded on the ex-dividend date. Investment income is reported as increases in unrestricted net assets unless the donor has explicitly stipulated that income earned is to be used for a specific purpose. In that case, investment income is reported as increases in temporarily restricted net assets.

f. Property and Equipment

Property and equipment is recorded at cost. Depreciation of property and equipment is being provided by the straight-line method over the estimated useful lives of the related assets. Amortization of leasehold improvements is being provided by the straight-line method over the term of the lease.

g. Contributions

NCJW reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

Unpaid volunteers have made contributions of their time to develop NCJW's programs, principally in membership development and program services. The value of this contributed time is not reflected in these financial statements since it is not susceptible to objective measurement or valuation.

During the years ended June 30, 2018 and 2017, the Organization received donated professional services from their attorney. The donations are recorded at fair market value at the date of donation and are included in both revenue and expenses. The In-kind contributions for the years ended June 30, 2018 and 2017, consist of donated professional services of \$85,015 and \$162,549, respectively.

h. Concentration of Market and Credit Risks

NCJW's financial instruments that are potentially exposed to concentrations of credit risk consist primarily of cash and investments.

NCJW maintains cash in bank accounts with what it believes to be quality financial institutions to mitigate this risk. At times, cash balances may exceed federally insured limits. NCJW has not experienced any losses in such accounts.

In order to control market risk, NCJW has an investment committee that oversees its investment portfolio and engages professional investment managers. NCJW routinely monitors the market risk of its investment portfolio via asset allocation formulas and confirmed values from investment custodians. NCJW invests in a portfolio consisting of equities of financially strong corporations, U.S. Government and agency obligations, corporate obligations, diversified funds, and investment partnerships.

Notes to Financial Statements

Years Ended June 30, 2018 and 2017

Note 1 - Summary or Significant Accounting Policies - Continued

i. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the dates of the financial statements, the disclosure of contingent assets and liabilities at the dates of the financial statements, and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

i. Income Taxes

Management evaluated the tax positions for NCJW, in accordance with the accounting standard on accounting for uncertainty in income taxes, which addresses the determination of whether or not tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements, and concluded that NCJW had taken no uncertain tax positions that require adjustments to the financial statements to comply with the provisions of this guidance. With few exceptions, NCJW is no longer subject to income tax examinations by the U.S. federal, state, or local tax authorities for years before 2014, which is the standard statute of limitations look back period.

k. Recent Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board ("FASB") issued ASU 2014-09, *Revenue from Contracts with Customers* (Topic 606), requiring an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The updated standard will replace most existing revenue recognition guidance in U.S. GAAP when it becomes effective and permits the use of either a full retrospective or retrospective with cumulative effect transition method. In August 2015, the FASB issued ASU 2015-14 which defers the effective date of ASU 2014-09 one year making it effective for annual reporting periods beginning after December 15, 2018. The Organization has not yet selected a transition method and is currently evaluating the effect that the standard will have on the consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, *Leases* (Topic 842), which sets out the principles for the recognition, measurement, presentation, and disclosure of leases for both parties to a contract (i.e. lessees and lessors). The new standard requires lessees to apply a dual approach, classifying leases as either finance or operating leases based on the principle of whether or not the lease is effectively a financed purchase by the lessee. This classification will determine whether the lease expense is recognized based on an effective interest method or on a straight line basis over the term of the lease, respectively. A lessee is also required to record a right-of-use asset and a lease liability for all leases with a term of greater than 12 months regardless of their classification. Leases with a term of 12 months or less will be accounted for similar to existing guidance for operating leases today. The new standard requires lessors to account for leases using an approach that is substantially equivalent to existing guidance for sales-type leases, direct financing leases, and operating leases. The standard is effective on January 1, 2020, with early adoption permitted. The Organization is in the process of evaluating the impact of this new guidance.

Notes to Financial Statements

Years Ended June 30, 2018 and 2017

Note 1 - Summary or Significant Accounting Policies - Continued

k. Recent Accounting Pronouncements - Continued

In August 2016, the FASB issued ASU 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*, which simplifies and improves how a not-for-profit organization classifies its net assets, as well as the information it presents in financial statements and notes about its liquidity, financial performance, and cash flows. Among other changes, the ASU replaces the three current classes of net assets with two new classes, "net assets with donor restrictions" and "net assets without donor restrictions", and expands disclosures about the nature and amount of any donor restrictions. ASU 2016-05 is effective for annual periods beginning after December 15, 2017 and interim periods within fiscal years beginning after December 15, 2018, with early adoption permitted. The Organization is currently evaluating the impact the adoption of this guidance will have on its financial statements.

I. Subsequent Events

The Organization evaluated subsequent events for potential recognition and disclosure through October 29, 2018, the date the financial statements were available to be issued.

Note 2 - Contributions Receivable

Contributions receivable include unconditional promises to give as of June 30, 2018 and 2017:

	June 30				
		2018		2017	
Receivable in less than one year	\$	201,622	\$	198,669	
Receivable in one to five years		4,000		1,650	
Total contributions receivable		205,622	<u></u>	200,319	
Allowance for doubtful contributions		100,000		100,000	
Total contributions receivable, net of allowance	\$	105,622	\$	100,319	

Notes to Financial Statements

Years Ended June 30, 2018 and 2017

Note 3 - Investments

The following is a summary of investments held at June 30, 2018 and 2017:

	June 30, 2018								
						Jnrealized			
Description		Cost		Fair Value	G	Sain/(Loss)			
Cash equivalents and cash equivalents	\$	502,933	\$	502,933	\$	-			
Fixed income securities		990,147		990,383		236			
Marketable equity securities		9,093,407		9,390,732		297,325			
Mutual funds		2,572,990		2,482,834		(90,156)			
Investments in investment funds		3,089,253		3,521,239		431,986			
Totals	\$	16,248,730	\$	16,888,121	\$	639,391			
			Jı	une 30, 2017	ı	Jnrealized			
Description		Cost		Fair Value	-	Gain/(Loss)			
Cash equivalents and cash equivalents	\$	268,571	\$	268,571	\$	-			
Fixed income securities		962,605		962,938		333			
Marketable equity securities		2,539,099		3,207,371		668,272			
Mutual funds		9,696,638		10,883,773		1,187,135			
Investments in investment funds		624,734		1,092,213		467,479			
Totals	\$	14,091,647	\$	16,414,866	\$	2,323,219			

These investments are held for the following purposes:

		Jun	e 30	
Description	2018			2017
Endowments	\$	5,096,619	\$	5,089,490
Section life membership fund		4,237,107		4,259,218
Gift annuities		89,678		112,899
Other program related purposes and				
general operations		7,464,717		6,953,259
Total	\$	16,888,121	\$	16,414,866

NCJW invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities it is at least reasonably possible that changes in the value of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statements of financial position.

Notes to Financial Statements

Years Ended June 30, 2018 and 2017

Note 4 - Fair Value Measurements

NCJW applies Fair Value Measurements and Disclosures, which defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

NCJW groups investments at fair value into three levels based on the markets in which the investments are traded and the reliability of the assumptions used to determine fair value. These levels are

Level 1 - Inputs that reflect unadjusted quoted market prices in active exchange markets for identical assets or liabilities that NCJW has the ability to access at the measurement date.

Level 2 - Inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly, including inputs in markets that are not considered to be active.

Level 3 - Inputs that are unobservable for the asset or liability and that include situations where there is little, if any, market activity for the asset or liability. The inputs into the determination of fair value are based upon the best information in the circumstances and may require significant management judgment or estimate.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, an investment's level within the fair value hierarchy is based on the lower level of input that is significant to the fair value measurement. NCJW's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the investment. Below are the valuation techniques used by NCJW to measure different financial instruments at fair value, and the level within the fair value hierarchy in which the financial instrument is categorized.

Cash Equivalents, Marketable Securities, Mutual Funds, and Fixed Income Securities

The fair value of these securities is the market value based on quoted market prices, when available, or market prices provided by recognized broker dealers. If listed prices or quotes are not available, fair value is based upon externally developed models that use unobservable inputs due to the limited market activity of the instrument.

Investments in Investment Funds

These investments are valued at fair value based on the applicable percentage ownership of the investment funds' net assets as of the measurement date. In determining fair value, management utilizes valuations provided by the investment funds. The investment funds value securities and other financial instruments on a fair value basis of accounting. The estimated fair values of certain investments of the investment funds which may include private placements and other securities for which prices are not readily available, are determined by the management or sponsor of the respective investment funds and may not reflect amounts that could be realized upon immediate sale, nor amounts that ultimately may be realized. Accordingly, the estimated fair values may differ significantly from the values that would have been used had a ready market existed for these investments. The fair value of NCJW's investments in investment funds generally represents the amount NCJW would expect to receive if it were to liquidate its investment in the investment fund, excluding any redemption charges that may apply. In accordance with *Fair Value Measurements and Disclosures*, NCJW categorizes its investments in investment funds based upon the level of the underlying assets in the investment fund.

Notes to Financial Statements

Years Ended June 30, 2018 and 2017

Note 4 - Fair Value Measurements - Continued

Charitable Gift Annuity Obligations

Charitable gift annuity obligations are valued at fair value based on the estimated future payments to be distributed over the expected lives of the beneficiaries, and are classified as Level 3 in the fair value hierarchy.

Interest in Perpetual Trust

Valuation inputs utilized to determine the fair value of the beneficial interest in perpetual trusts include the market value of the underlying assets within the trust as provided by the trustee and the Organization's proportionate share of the trust assets. Trust assets are held by a third party trustee. The Organization does not control the underlying assets of the trust nor does it have the ability to make investment decisions. Accordingly, the beneficial interest in perpetual trusts is classified as Level 3.

The following fair value hierarchies, based on the definition provided in Fair Value Measurements, for those assets and liabilities that are measured at fair value on a recurring basis at June 30, 2018 and 2017, respectively.

	June 30, 2018							
			Si	gnificant				
	Quo	ted Prices		Other	Significant			
	i	in Active	Ob	servable	Un	observable		
		Markets		Inputs		Inputs		
		Level 1	L	evel 2		Level 3		Total
Investments								
Cash and cash equivalents at broker	\$	502,934	\$	-	\$	-	\$	502,934
Fixed income securities								
Government agency obligations		1,363,547		-		2,010		1,365,557
Corporate bonds		-	1	,375,986		-		1,375,986
Marketable equity securities								
Large cap growth		6,057,650		-		=		6,057,650
Small/Mid cap growth		542,947		-		-		542,947
International equities		2,790,135		-		-		2,790,135
Mutual funds								
Fixed income		491,813		-		-		491,813
Multi-strategy		239,860		-		-		239,860
Investments in investment funds		2,322,119				1,199,120		3,521,239
Total investments	\$	14,311,005	\$ 1	,375,986	\$	1,201,130	\$	16,888,121
Perpetual trust held by third party	\$		\$	-	\$	462,430	\$	462,430
Charitable gift annuity obligations	\$		\$		\$	84,764	\$	84,764

Notes to Financial Statements

Years Ended June 30, 2018 and 2017

Note 4 - Fair Value Measurements - Continued

	June 30, 2017											
	Quoted Prices in Active Markets Level 1		Significant Other Observable Inputs Level 2		Significant Unobservable Inputs Level 3			Total				
Investments												
Cash and cash equivalents at broker	\$	268,571	\$	-	\$	-	\$	268,571				
Fixed income securities												
Government agency obligations		639,760				2,000		641,760				
Corporate bonds		-		321,178				321,178				
Marketable equity securities												
Large cap growth		2,103,986						2,103,986				
Large cap value		1,402,848					1,402,848					
Small/Mid cap growth		1,135,298					1,135,298					
Small/Mid cap value		672,481						672,481				
International equities		2,622,117		-		-		2,622,117				
Equities blend		87,607				-	87,607					
Mutual funds												
Fixed income		2,582,122		-		-		2,582,122				
Equities		3,108,838		_		_		3,108,838				
Multi-strategy		375,847		_	-			375,847				
Investments in investment funds		-				1,092,213		1,092,213				
Total in vactor and	φ.	14.000.475	Ф			Φ 004.470		¢ 224.470 ¢ 4.004.242		4 004 040	Φ.	10 44 4 000
Total investments	\$ 1	4,999,475	\$	321,178	\$	1,094,213	\$	16,414,866				
Perpetual trust held by third party	\$	-	\$	_	\$	449,272	\$	449,272				
Charitable gift annuity obligations	\$	-	\$	_	\$	90,319	\$	90,319				

Notes to Financial Statements

Years Ended June 30, 2018 and 2017

Note 4 - Fair Value Measurements - Continued

The following represents a reconciliation of the activities for Level 3 assets and liabilities measured at fair value during the year ended June 30, 2018 and 2017:

	Investments	Perpetual Trust Held by Third Party	Charitable Gift Annuity Obligations
Balances at June 30, 2017 Payments to beneficiaries Change in value including terminations	\$ 1,094,213 - 106,917	\$ 449,272 - 13,158	\$ 90,319 (23,221) 17,666
Balances at June 30, 2018	\$ 1,201,130	\$ 462,430	\$ 84,764
	Investments	Perpetual Trust Held by Third Party	Charitable Gift Annuity Obligations
Balances at June 30, 2016 Payments to beneficiaries Change in value including terminations	\$ 990,490 - 103,723	Trust Held by	Gift Annuity

Note 5 - Property and Equipment, Net

Property and equipment, net, at cost, consists of the following as of June 30, 2018 and 2017:

	June 30,					
	2018			2017		
	•	100.010	•	4=0.000		
Computers and software	\$	168,218	\$	156,802		
Furniture and fixtures		61,210		61,210		
Leasehold improvements		336,540		336,540		
Total		565,968		554,552		
Less accumulated depreciation and amortization		553,982		535,910		
Property and equipment, net	\$	11,986	\$	18,642		

Notes to Financial Statements

Years Ended June 30, 2018 and 2017

Note 6 - Split Interest Agreements

NCJW is a 50% beneficiary in a beneficial interest trust. Under the trust, NCJW has the irrevocable right to receive the income earned on perpetual trust assets in perpetuity, but never receives the assets held in the trust. The trust is recorded at its fair value with any changes in the fair value recognized as a permanently restricted gain or loss.

NCJW has a charitable gift annuity ("CGA") program whereby donors may contribute assets to the NCJW in exchange for the right to receive a fixed dollar annual return during their lifetime. A portion of the transfer is considered to be a charitable contribution for income tax purposes. The difference between the amount provided for the gift annuity and the present value of the liability for future payments is recognized as a contribution at the date of the gift. The present value of the liability is revalued annually using discount rates ranging from 2% to 3% and estimated lives for up to 15 years.

The following table summarizes the change in valuation of charitable gift annuity obligations as of June 30, 2018 and 2017:

	 June 30,							
	 2018		2017					
Actuarial change including terminations Annuity payments	\$ 17,666 (23,221)	\$	5,690 (25,912)					
Total	\$ (5,555)	\$	(20,222)					

NCJW's investments at June 30, 2018 and 2017 include the multi-state gift annuity reserve pool of \$89,678 and \$143,800, respectively. These reserve amounts are restricted for the payments of annuity obligations only.

Note 7 - Commitments

NCJW has a non-cancelable operating lease agreement for its headquarters and additional office space expiring at various dates through July 2025. These leases are subject to escalations for NCJW's pro rata share of increase in real estate taxes and other maintenance charges.

For the year ending June 30,	
2019	\$ 338,385
2020	281,447
2021	292,705
2022	304,413
Thereafter	 1,016,893
	\$ 2,233,843

Notes to Financial Statements

Years Ended June 30, 2018 and 2017

Note 7 - Commitments - Continued

Occupancy expense charged to operations, under these agreements, inclusive of escalations amounted to \$351,652 and \$348,395 for the years ended June 30, 2018 and 2017, respectively.

NCJW received an incentive of \$151,200 from a certain landlord for leasehold improvements. Such amount is included in leasehold improvements and deferred lease incentive and obligation in the accompanying statements of financial position, and is being amortized over the term of the lease of 10 years.

Note 8 - Pension Plan

NCJW has a contributory tax deferred annuity plan available to all employees after two years of service, as defined. NCJW will make a contribution to the plan on a participant's behalf in the amount of 3% of the participant's compensation provided the active participant contributes 2 ½% of compensation pursuant to a salary reduction agreement.

For the years ended June 30, 2018 and 2017, pension expense was \$32,894 and \$39,467, respectively.

Note 9 - Funds Received from Closed Sections

When sections are closed, all remaining treasury is transferred to the national organization to be distributed accordingly. Income from closed sections at June 30, 2018 and 2017 are \$91,509 and \$2,663, respectively, of funds to be disbursed.

Notes to Financial Statements

Years Ended June 30, 2018 and 2017

Note 10 - Restricted Net Assets

Below is a summary of restricted net assets held by NCJW and changes thereto during the years ended June 30, 2018 and 2017:

				June 30, 2018	3		
	Balance July 1, 2017	Investment Income Net of Investment Fees	Net Realized and Unrealized Gains	Total	Contributions	Appropriation of Endowment Assets for Expenditure/ Release from Restrictions	Balance June 30, 2018
Permanently restricted net assets							
Endowment							
Fund for the Future	\$ 2,637,436	\$ -	\$ -	\$ 2,637,436	\$ 6,000	\$ -	\$ 2,643,436
Israel Endowment Fund	1,324,700	-	-	1,324,700	-	-	1,324,700
RIFIE Endowment Fund	652,000	-	-	652,000	-	-	652,000
Sobel Fund	33,986	-	-	33,986	-	-	33,986
Hebrew University High School Fund (Drabkin)	110,000	-	-	110,000	-	-	110,000
Isabelle G. Brown Memorial Fund	100,000	-	-	100,000	-	-	100,000
Lenore & George Feldman Memorial Fund	186,682	-	-	186,682	-	-	186,682
Lenore Feldman Fischler Leadership	25,600	-	-	25,600	-	-	25,600
Mayer Israel Memorial Trust	449,272		13,158	462,430			462,430
Total permanently restricted net assets	\$ 5,519,676	\$ -	\$ 13,158	\$ 5,532,834	\$ 6,000	\$ -	\$ 5,538,834
Temporarily restricted net assets							
Endowment							
Israel Endowment Fund	\$ -	\$ 23,613	\$ -	\$ 23,613	\$ -	\$ -	\$ 23,613
RIFIE Endowment Fund	-	11,622	-	11,622	1,129	(12,751)	-
Sobel Fund	19,086	946	-	20,032		-	20,032
Hebrew University High School Fund (Drabkin)	-	1,961	-	1,961	-	-	1,961
Isabelle G. Brown Memorial Fund	-	1,782	-	1,782	-	-	1,782
Lenore Feldman Fischler Leaadership	-	456	-	456	-	-	456
Mayer Israel Memorial Trust		18,543		18,543		(18,543)	
Total endowment	19,086	58,923	-	78,009	1,129	(31,294)	47,844
Nonendowment							
Section Life Membership (a)	4,259,218	75,921	-	4,335,139	113,750	(211,782)	4,237,107
Tidewater Memorial Fund	65,477	1,167	-	66,644	-	-	66,644
Israel Granting Program	86,185	-	-	86,185	62,968	(61,035)	88,118
Hope Aldelstein Estate Trust	458,930	8,181	-	467,111	-	(6,758)	460,353
Board Designated Fund	493,230	-	-	493,230	-	(493,230)	-
Harry Reitman Loan Fund	6,228	-	-	6,228	-	-	6,228
Eva Kaye Bequest (Higher Ground)	210,924	-	-	210,924	371	(37,501)	173,794
Israel Programs	183,312	88	-	183,400	47,206	-	230,606
Jewel Bellush Award Fund	7,480	-	-	7,480	-	-	7,480
Danbury Section	15,512	-	-	15,512	-	-	15,512
Ruth & Lewis Zalaznick Fund	43,410	774	-	44,184	-	(10,000)	34,184
Mandel Foundation	293,353	-	-	293,353	62,500	(193,669)	162,184
Rose L. Shure and Sidney Leadership	-	456	-	456	201,565	(6,600)	195,421
Open Society Foundation (BenchMark)	-	-	-	-	400,000	(198,409)	201,591
Pledges & charitable gift annuities for future years	27,761			27,761			27,761
Total nonendowment	6,151,020	86,587	-	6,237,607	888,360	(1,218,984)	5,906,983
Total temporarily restricted net assets	\$ 6,170,106	\$ 145,510	\$ -	\$ 6,315,616	\$ 889.489	\$ (1,250,278)	\$ 5,954,827
	\$ 5,5,100	,510		- 5,5.5,510	- 555,100	÷ (:,200,270)	Ţ 0,00 .,021

Notes to Financial Statements

Years Ended June 30, 2018 and 2017

Note 10 - Restricted Net Assets - Continued

							June 30	. 2017						
		Balance uly 1, 2016	lı	Investment ncome Net of Investment Fees	Realiz	let ed and alized ins	Tot		Contr	ibutions	of Er As Exp Rele	ropriation ndowment sets for enditure/ ease from strictions		Balance ne 30, 2017
Permanently restricted net assets														
Endowment														
Fund for the Future	\$	2,637,436	\$	-	\$	-	\$ 2,63	7,436	\$	-	\$	-	\$	2,637,436
Israel Endowment Fund		1,324,700		-		-	1,32	4,700		-		-		1,324,700
RIFIE Endowment Fund		652,000		-		-	65	2,000		-		-		652,000
Sobel Fund		33,986		-		-	3	3,986		-		-		33,986
Hebrew University High School Fund (Drabkin)		110,000		-		-	11	0,000		-		-		110,000
Isabelle G. Brown Memorial Fund		100,000		-		-	10	0,000		-		-		100,000
Lenore & George Feldman Memorial Fund		186,682		-		-	18	6,682		-		-		186,682
Lenore Feldman Fischler Leadership		25,600		-		-	2	5,600		-		-		25,600
Mayer Israel Memorial Trust		408,979	_	-		40,293	44	9,272		-		-		449,272
Total permanently restricted net assets	\$	5,479,383	\$	-	\$	40,293	\$ 5,51	9,676	\$	-	\$	-	\$	5,519,676
Temporarily restricted net assets														
Endowment														
Israel Endowment Fund	\$		\$	26,289	\$	-	\$ 2	6,289	\$	-	\$	(26,289)	\$	-
RIFIE Endowment Fund				12,939		-	1	2,939		-		(12,939)		-
Sobel Fund		18,054		-		-	1	8,054		1,032		_		19,086
Hebrew University High School Fund (Drabkin)				2,183		-		2,183		-		(2,183)		
Isabelle G. Brown Memorial Fund				1,985		-		1,985		-		(1,985)		
Lenore Feldman Fischler Leaadership				508		_		508				(508)		
Mayer Israel Memorial Trust				18,583		-	1	8,583		-		(18,583)		
Total endowment		18,054		62,487		-	8	0,541		1,032		(62,487)		19,086
Nonendowment				<u></u>										
Section Life Membership (a)		4,211,114		83,573		97,242	4 39	1,929		88,100		(220,811)		4,259,218
Tidewater Memorial Fund		64,203		1,274		0.,2.2		5,477		-		(220,011)		65,477
Israel Granting Program		91,222		1,214				1,222		115,980		(121,017)		86,185
Hope Aldelstein Estate Trust		450,000		8,930				8,930		110,000		(121,017)		458,930
Board Designated Fund		400,000		0,550			40	-		493,230		_		493,230
Harry Reitman Loan Fund		6,228		_				6.228		450,250		_		6.228
Eva Kaye Bequest (Higher Ground)		286,726		_		_		6,726		2,678		(78,480)		210,924
Israel Programs		152,215		148		_		2,363		56,844		(25,895)		183,312
Plan A		29,900		1-0		_		9,900		14,831		(44,731)		.50,012
Jewel Bellush Award Fund		7,480		_		_		7,480		,		(44,751)		7,480
Danbury Section		16,512		-		_		6,512		-		(1,000)		15,512
Ruth & Lewis Zalaznick Fund		57,273		1,137		_		8,410		_		(15,000)		43,410
Mandel Foundation		249,822		1,107		_		9,822		187,500		(13,000)		293,353
Pledges & charitable gift annuities for future years		27,761		-		-		7,761		107,000		(1-3,303)		27,761
Total nonendowment	_	5,650,456	_	95,062		97,242		2,760		959,163		(650,903)		6,151,020
													_	
Total temporarily restricted net assets	\$	5,668,510	\$	157,549	\$	97,242	\$ 5,92	3,301	\$	960,195	\$	(713,390)	\$	6,170,106

Notes to Financial Statements

Years Ended June 30, 2018 and 2017

Note 11 - Endowments

NCJW reports net assets associated with endowment funds based on the existence or absence of donor imposed restrictions. NCJW classifies as permanently restricted net assets the original value of gifts donated to the permanent endowment and the original value of subsequent gifts to the permanent endowment. Investment returns on these permanent endowments are classified as unrestricted or temporarily restricted net assets depending on the absence or existence of donor imposed restrictions. Investment returns classified as temporarily restricted net assets are appropriated for expenditures in a manner consistent with the donor's wishes or NCJW's spending policy.

Interpretation of Relevant Law:

The Board of Trustees of NCJW has interpreted the New York Uniform Prudent Management of Institutional Funds Act ("NYUPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, NCJW classifies as permanently restricted net assets: (a) the original value of gifts donated to the permanent endowment; (b) the original value of subsequent gifts to the permanent endowment; and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by NCJW in a manner consistent with the standard of prudence prescribed by NYUPMIFA. In accordance with NYUPMIFA, NCJW considers the following factors in making a determination to appropriate or accumulated donor-restricted endowment funds.

- 1. General investment objectives.
- 2. Permitted and prohibited investments.
- 3. Acceptable levels of risk.
- 4. Asset allocation and diversification.
- 5. Procedures for monitoring investment performance.
- 6. Scope and terms of delegation of investment management functions.
- 7. The investment managers accountability.
- 8. Procedures for selecting and evaluating external agents.
- 9. Processes for reviewing investment policies and strategies.

Spending Policy and How the Investment Objectives Related to Spending Policy:

NCJW's investment policy aims to provide a predictable stream of funding to sufficiently support designated needs and preserve or enhance the real value of NCJW. Under this policy, investment assets, which include endowment fund assets, are invested in a manner that is expected to achieve a positive rate of return over the long term. NCJW's return objective is a blended target rate of 5% plus consumer price index ("CPI") for urban workers excluding energy and food. Actual returns in any given year may vary from this amount. Unless specifically set by the donor, NCJW shall annually appropriate an amount up to 5% of the average market value of the investment assets for the preceding three calendar years.

Notes to Financial Statements

Years Ended June 30, 2018 and 2017

Note 11 - Endowments - Continued

During the years ended June 30, 2018 and 2017, NCJW had the following endowment related activities:

	Year Ended June 30, 2018							
	11			Temporarily		Permanently		Total
	Ur	restricted		Restricted		Restricted		Total
Endowment net assets, <i>beginning of year</i> Contributions	\$	-		19,086	\$	5,519,676 6,000	\$	5,538,762 6,000
Investment return:								
Investment income, net of fees		-		58,924		-		58,924
Net realized and unrealized gain (loss)		130,318		-		13,158		143,476
Total investment return		130,318		78,010		5,538,834		5,747,162
Appropriation of endowment assets for expenditures		(130,318)		(30,166)		-		(160,484)
Endowment net assets, end of year	\$		\$	47,844	\$	5,538,834	\$	5,586,678
				Year Ended	Jur	ne 30, 2017		
	-			Temporaril	/ F	Permanently		
		Unrestricte	<u>ed</u>	Restricted		Restricted	_	Total
Endowment net assets, beginning of year Investment return:		\$	-	\$ 18,054		5,479,383	\$	5,497,437
Investment income, net of fees				62,486	6	-		62,486
Net realized and unrealized gain (loss)		113,72	20			40,293		154,013
Total investment return		113,72	20	80,540)	5,519,676		5,713,936
Appropriation of endowment assets for expenditures	s .	(113,72	20)	(61,454	<u> </u>	-	_	(175,174)
Endowment net assets, end of year	:	\$	<u> </u>	\$ 19,086	S S	5,519,676	\$	5,538,762