**Financial Statements** 

Years Ended June 30, 2017 and 2016

## **Financial Statements**

Years Ended June 30, 2017 and 2016

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#### **Independent Auditor's Report**

Board of Directors National Council of Jewish Women, Inc.

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the National Council of Jewish Women, Inc., which comprise the statements of financial position as of June 30, 2017 and 2016, the related statements of activities, functional expenses, and cash flows for the years then ended and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the National Council of Jewish Women, Inc. as of June 30, 2017 and 2016, the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

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Clifton, New Jersey October 25, 2017

## Statements of Financial Position

	June 30,				
		2017	2016		
ASSETS		_			
ASSETS					
Cash and cash equivalents	\$	801,131	\$ 744,387		
Contributions receivable, net		100,319	182,592		
Investments, at fair value		16,414,866	14,915,164		
Prepaid expenses and inventory		180,147	156,781		
Property and equipment, net		18,642	71,164		
Perpetual trust held by third party		449,272	408,979		
TOTAL ASSETS	\$	17,964,377	\$ 16,479,067		
LIABILITIES AND NET ASSETS					
LIABILITIES					
Accounts payable and accrued expenses	\$	680,573	\$ 529,220		
Deferred lease obligations and incentive		26,555	56,621		
Charitable gift annuity obligations		90,319	110,541		
Total liabilities		797,447	696,382		
NET ASSETS					
Unrestricted		5,477,148	4,634,792		
Temporarily restricted		6,170,106	5,668,510		
Permanently restricted		5,519,676	5,479,383		
Total net assets		17,166,930	15,782,685		
TOTAL LIABILITIES AND NET ASSETS	\$	17,964,377	\$ 16,479,067		

## Statement of Activities

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
REVENUES, GAINS, AND OTHER SUPPORT				
Contributions				
Grants and contributions, includes in-kind contributions				
of \$162,549	\$ 2,622,475	\$ 703,991	\$ -	\$ 3,326,466
Membership dues	211,484	88,100	-	299,584
Legacies and bequests	551,802	1,143	-	552,945
National events	216,248	-	-	216,248
Registration fees	134,788	-	-	134,788
Royalties	11,333	-	-	11,333
Interest and dividend income, net of fees of				
\$95,926	166,061	158,581	-	324,642
Net unrealized and realized gains	,	,		•
on investments	1,027,009	529,478	-	1,556,487
Miscellaneous income	5,526	-	-	5,526
Total revenues, gains, and other support	4,946,726	1,481,293	-	6,428,019
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NET ASSETS RELEASED FROM RESTRICTIONS				
Satisfaction of time restrictions	220,811	(220,811)	-	-
Satisfaction of purpose restrictions	698,923	(698,923)	-	-
Total net assets released from restrictions	919,734	(919,734)	-	-
FUNCTIONAL EXPENSES Program services				
International	628,551	-	-	628,551
Domestic	1,071,672	44,963	-	1,116,635
Services to sections and members	1,880,010	15,000	-	1,895,010
Total program services	3,580,233	59,963		3,640,196
Supporting services				
General and administrative	727,207		_	727.207
Development	710,974			710,974
Total supporting services	1,438,181	<del></del>	<del></del>	1,438,181
Total supporting services	1,430,101			1,400,101
Total functional expenses	5,018,414	59,963		5,078,377
Increase in net assets, before change				
in value of split-interest agreements	848,046	501,596	-	1,349,642
Change in value of split-interest agreements	(5,690)		40,293	34,603
Increase in net assets	842,356	501,596	40,293	1,384,245
NET ASSETS, beginning of year	4,634,792	5,668,510	5,479,383	15,782,685
NET ASSETS, end of year	\$ 5,477,148	\$ 6,170,106	\$ 5,519,676	\$17,166,930

## Statement of Activities

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
REVENUES, GAINS, AND OTHER SUPPORT				
Contributions				
Grants and contributions, includes in-kind contributions				
of \$165,470	\$ 2,578,727	\$ 419,639	\$ -	\$ 2,998,366
Membership dues	221,188	79,088	-	300,276
Legacies and bequests	18,793	460,000	-	478,793
National events	135,422			135,422
Registration fees	189,185	-	-	189,185
Royalties	20,190	-	-	20,190
Interest and dividend income, net of fees				
of \$124,916	244,225	178,990	-	423,215
Net unrealized and realized gains (losses)				
on investments	(1,057,600)	-	-	(1,057,600)
Miscellaneous income	5,732			5,732
Total revenues, gains, and other support	2,355,862	1,137,717		3,493,579
NET ASSETS RELEASED FROM RESTRICTIONS				
Satisfaction of time restrictions	230,042	(230,042)	_	_
Satisfaction of purpose restrictions	829,236	(829,236)	_	_
Total net assets released from restrictions	1,059,278	(1,059,278)		
FUNCTIONAL EXPENSES				
Program services				
International	602,102	-	-	602,102
Domestic	1,064,170	45,387	-	1,109,557
Services to sections and members	1,695,386	30,000		1,725,386
Total program services	3,361,658	75,387		3,437,045
Supporting services				
General and administrative	726,253	_	_	726,253
Development	677,583	-	-	677,583
Total supporting services	1,403,836	-	-	1,403,836
3	, ,			
Total functional expenses	4,765,494	75,387		4,840,881
Increase (decrease) in net assets, before				
change in value of split-interest agreements	(1,350,354)	3,052	_	(1,347,302)
onungo in valuo or opin intoroot agreemente	(1,000,001)	3,332		(1,011,002)
Change in value of split-interest agreements	(21,050)	<u> </u>	(44,254)	(65,304)
Increase (decrease) in net assets	(1,371,404)	3,052	(44,254)	(1,412,606)
NET ASSETS, beginning of year	6,006,196	5,665,458	5,523,637	17,195,291
NET ASSETS, end of year	\$ 4,634,792	\$ 5,668,510	\$ 5,479,383	\$ 15,782,685

## Statement of Functional Expenses

		Program	Services		Si			
	International	Domestic	Services to Sections and Members	Total Program Services	General and Administrative	Development	Total Supporting Services	Total Functional Expenses
SALARIES AND RELATED EXPENSES								
Salaries and wages	\$ 242,435	\$ 535,929	\$ 732,529	\$ 1,510,893	\$ 207,908	\$ 296,840	\$ 504,748	\$ 2,015,641
Payroll taxes	19,657	43,003	58,023	120,683	8,620	19,143	27,763	148,446
Employee health and retirement benefits	24,233	70,977	91,992	187,202	16,372	26,120	42,492	229,694
Total salaries and related expenses	286,325	649,909	882,544	1,818,778	232,900	342,103	575,003	2,393,781
EXPENSES								
Life membership reimbursement	-	-	180,814	180,814	-	-	-	180,814
Consultants	147,181	50,119	234,189	431,489	313,402	246,023	559,425	990,914
Grants and contributions	138,622	41,000	-	179,622	-	-	-	179,622
National events	-	-	268,098	268,098	-	-	-	268,098
Occupancy	27,854	163,011	94,361	285,226	24,191	38,978	63,169	348,395
Printed and promotional materials	55	381	83,197	83,633	4,350	5,484	9,834	93,467
Supplies	1,893	4,326	8,171	14,390	2,803	3,219	6,022	20,412
Subscriptions and online services	791	2,183	11,528	14,502	1,460	39,193	40,653	55,155
Telephone	3,432	16,597	16,112	36,141	6,416	5,938	12,354	48,495
Travel, conferences, and meetings	7,089	52,925	5,185	65,199	34,112	626	34,738	99,937
Postage	4,352	3,343	74,666	82,361	2,853	8,176	11,029	93,390
Equipment rental and maintenance	4,113	19,779	13,902	37,794	10,850	12,262	23,112	60,906
Insurance	4,813	17,808	17,198	39,819	3,881	6,430	10,311	50,130
Dues to other organizations	36	47,938	-	47,974	15,600	-	15,600	63,574
Miscellaneous	637	2,032	2,076	4,745	73,294	727	74,021	78,766
Total expenses	340,868	421,442	1,009,497	1,771,807	493,212	367,056	860,268	2,632,075
TOTAL EXPENSES BEFORE DEPRECIATION AND AMORTIZATION	627,193	1,071,351	1,892,041	3,590,585	726,112	709,159	1,435,271	5,025,856
DEPRECIATION AND AMORTIZATION	1,358	45,284	2,969	49,611	1,095	1,815	2,910	52,521
TOTAL FUNCTIONAL EXPENSES	\$ 628,551	\$ 1,116,635	\$ 1,895,010	\$ 3,640,196	\$ 727,207	\$ 710,974	\$ 1,438,181	\$ 5,078,377

## Statement of Functional Expenses

	Program Services				Su			
	International	Domestic	Services to Sections and Members	Total Program Services	General and Administrative	Development	Total Supporting Services	Total Functional Expenses
SALARIES AND RELATED EXPENSES								
Salaries and wages	\$ 267,988	\$ 542,850	\$ 708,455	\$1,519,293	\$ 308,441	\$ 383,411	\$ 691,852	\$ 2,211,145
Payroll taxes	23,366	46,202	59,786	129,354	17,429	25,845	43,274	172,628
Employee health and retirement benefits	21,997	71,582	77,948	171,527	23,005	40,207	63,212	234,739
Total salaries and related expenses	313,351	660,634	846,189	1,820,174	348,875	449,463	798,338	2,618,512
EXPENSES								
Life membership reimbursement	-	-	179,808	179,808	-	-	-	179,808
Consultants	71,648	90,118	120,926	282,692	251,171	95,120	346,291	628,983
Grants and contributions	170,130	27,034	-	197,164	-	-	-	197,164
National events	-	-	246,048	246,048	-	-	-	246,048
Occupancy	19,643	147,463	91,005	258,111	24,774	46,504	71,278	329,389
Printed and promotional materials	2,577	1,227	70,576	74,380	1,888	9,081	10,969	85,349
Supplies	1,320	3,504	5,760	10,584	2,046	4,486	6,532	17,116
Subscriptions and online services	113	3,138	52,203	55,454	1,170	22,636	23,806	79,260
Telephone	3,032	17,239	15,079	35,350	7,341	8,150	15,491	50,841
Travel, conferences, and meetings	5,386	44,071	8,619	58,076	4,750	18,982	23,732	81,808
Postage	3,458	12,339	65,743	81,540	5,768	9,070	14,838	96,378
Equipment rental and maintenance	1,708	10,798	5,696	18,202	2,511	5,038	7,549	25,751
Insurance	4,109	15,163	14,212	33,484	3,413	6,818	10,231	43,715
Dues to other organizations	507	51,709	200	52,416	2,786	625	3,411	55,827
Miscellaneous	4,615	1,442	2,388	8,445	69,344	806	70,150	78,595
Total expenses	288,246	425,245	878,263	1,591,754	376,962	227,316	604,278	2,196,032
TOTAL EXPENSES BEFORE DEPRECIATION AND AMORTIZATION	601,597	1,085,879	1,724,452	3,411,928	725,837	676,779	1,402,616	4,814,544
DEPRECIATION AND AMORTIZATION	505	23,678	934	25,117	416	804	1,220	26,337
TOTAL FUNCTIONAL EXPENSES	\$ 602,102	\$ 1,109,557	\$ 1,725,386	\$ 3,437,045	\$ 726,253	\$ 677,583	\$1,403,836	\$ 4,840,881

## Statements of Cash Flows

	Years Ended June 30,		
	2017	2016	
CASH FLOWS PROVIDED BY (USED FOR) OPERATING ACTIVITIES			
Net increase (decrease) in net assets	\$ 1,384,245	\$ (1,412,605)	
Adjustments to reconcile net increase (decrease) in			
net assets to net cash (used for) operating activities			
Depreciation and amortization	52,521	26,337	
Net unrealized and realized (gains) loss			
on investments	(1,556,487)	1,057,600	
Donated securities	(46,454)	(44,655)	
Change in value of split-interest agreements	(34,603)	65,304	
Amortization of deferred lease obligation			
and incentive	(30,066)	(34,292)	
(Increase) decrease in assets			
Contributions receivable	82,273	(27,058)	
Prepaid expenses and inventory	(23,366)	(6,979)	
Increase (decrease) in liabilities			
Accounts payable and accrued expenses	151,352	32,588	
	(20,585)	(343,760)	
CASH FLOWS PROVIDED BY (USED FOR) INVESTING ACTIVITIES			
Purchases of investments	(3,085,723)	(2,967,628)	
Proceeds from sale of investments	3,188,964	3,549,854	
	103,241	582,226	
CASH FLOWS PROVIDED BY (USED FOR) FINANCING ACTIVITIES			
Payments of annuity obligations	(25,912)	(26,955)	
, , ,			
Net increase in cash and cash equivalents	56,744	211,511	
CASH AND CASH EQUIVALENTS, beginning of year	744,387	532,876	
CASH AND CASH EQUIVALENTS, end of year	\$ 801,131	\$ 744,387	

#### Notes to Financial Statements

Years Ended June 30, 2017 and 2016

### **Note 1 - Summary of Significant Accounting Policies**

#### a. Nature of Activities

National Council of Jewish Women, Inc. ("NCJW" or the "Organization") is a nonprofit, tax-exempt organization under Section 501 (c)(3), with 501(h) election, of the Internal Revenue Code (the "IRC") whose purpose is to improve the lives of women, children, and families, and ensure individual freedoms and rights for all. Inspired by Jewish values, NCJW has been at the forefront of social change for more than a century. NCJW members speak out for progressive policies at the federal, state, and local levels. In communities across the country, members identify local challenges, develop responses, and provide assistance and support to those in need.

There are 62 local NCJW sections across the country obligated to follow NCJW resolutions and operate in accordance with NCJW bylaws. NCJW provides various services to its sections: programmatic information, technical assistance and training, national membership/leadership meetings, and representation on national and international groups in return for remittance of program support dues. The activities of the sections are not included in these financial statements as they are separately incorporated.

#### b. Basis of Presentation

The financial statements of the Organization have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") as detailed in the Financial Accounting Standards Codification.

NCJW classifies and reports information regarding its financial position and activities in three classes of net assets - permanently restricted, temporarily restricted, and unrestricted.

Permanently Restricted Net Assets - Consist of endowment funds, which contain donor-imposed restrictions that stipulate the resources to be maintained permanently but permit NCJW to use or spend part or all of the income derived from the donated assets for unspecified purposes.

Temporarily Restricted Net Assets - Contain donor imposed restrictions that permit NCJW to use or spend the donated assets as specified. The restrictions are satisfied either by the passage of time and/or the actions of NCJW.

Unrestricted Net Assets - Consist of amounts that can be spent at the discretion of NCJW and have no donor restrictions associated with them.

#### c. Cash and Cash Equivalents

For purposes of the statements of cash flows, the NCJW considers all unrestricted highly liquid investments with an initial maturity of three months or less that are not held with a broker to be cash equivalents.

#### d. Promises to Give

Contributions are recognized when a donor makes a promise to give to NCJW that is, in substance, unconditional. The NCJW use the allowance method to determine uncollectible unconditional promises receivable. The allowance is based on management's analysis of specific promises made.

#### Notes to Financial Statements

Years Ended June 30, 2017 and 2016

#### Note 1 - Summary or Significant Accounting Policies - Continued

#### e. Investments and Related Income

Investments are valued at fair value, which is the prevailing market value, with the resulting change in unrealized gains or losses included in the statements of activities. Dividend income is recorded on the ex-dividend date. Investment income is reported as increases in unrestricted net assets unless the donor has explicitly stipulated that income earned is to be used for a specific purpose. In that case, investment income is reported as increases in temporarily restricted net assets.

#### f. Property and Equipment

Property and equipment is recorded at cost. Depreciation of property and equipment is being provided by the straight-line method over the estimated useful lives of the related assets. Amortization of leasehold improvements is being provided by the straight-line method over the term of the lease.

#### g. Contributions

NCJW reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

Unpaid volunteers have made contributions of their time to develop NCJW's programs, principally in membership development and program services. The value of this contributed time is not reflected in these financial statements since it is not susceptible to objective measurement or valuation.

During the years ended June 30, 2017 and 2016, the Organization received donated professional services from their attorney. The donations are recorded at fair market value at the date of donation and are included in both revenue and expenses. The In-kind contributions for the years ended June 30, 2017 and 2016, consist of donated professional services of \$162,549 and \$165,470, respectively.

#### h. Concentration of Market and Credit Risks

NCJW's financial instruments that are potentially exposed to concentrations of credit risk consist primarily of cash and investments.

NCJW maintains cash in bank accounts with what it believes to be quality financial institutions to mitigate this risk. At times, cash balances may exceed federally insured limits. NCJW has not experienced any losses in such accounts.

In order to control market risk, NCJW has an investment committee that oversees its investment portfolio and engages professional investment managers. NCJW routinely monitors the market risk of its investment portfolio via asset allocation formulas and confirmed values from investment custodians. NCJW invests in a portfolio consisting of equities of financially strong corporations, U.S. Government and agency obligations, corporate obligations, diversified funds, and investment partnerships.

Substantially all of NCJW's investments at June 30, 2017 are held by one financial institution.

### Notes to Financial Statements

Years Ended June 30, 2017 and 2016

### Note 1 - Summary or Significant Accounting Policies - Continued

#### i. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the dates of the financial statements, the disclosure of contingent assets and liabilities at the dates of the financial statements, and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

#### i. Income Taxes

Management evaluated the tax positions for NCJW, in accordance with the accounting standard on accounting for uncertainty in income taxes, which addresses the determination of whether or not tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements, and concluded that NCJW had taken no uncertain tax positions that require adjustments to the financial statements to comply with the provisions of this guidance. With few exceptions, NCJW is no longer subject to income tax examinations by the U.S. federal, state, or local tax authorities for years before 2013, which is the standard statute of limitations look back period.

### k. Recent Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board ("FASB") issued ASU 2014-09, *Revenue from Contracts with Customers* (Topic 606), requiring an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The updated standard will replace most existing revenue recognition guidance in U.S. GAAP when it becomes effective and permits the use of either a full retrospective or retrospective with cumulative effect transition method. In August 2015, the FASB issued ASU 2015-14 which defers the effective date of ASU 2014-09 one year making it effective for annual reporting periods beginning after December 15, 2018. The Organization has not yet selected a transition method and is currently evaluating the effect that the standard will have on the consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, *Leases* (Topic 842), which sets out the principles for the recognition, measurement, presentation, and disclosure of leases for both parties to a contract (i.e. lessees and lessors). The new standard requires lessees to apply a dual approach, classifying leases as either finance or operating leases based on the principle of whether or not the lease is effectively a financed purchase by the lessee. This classification will determine whether the lease expense is recognized based on an effective interest method or on a straight line basis over the term of the lease, respectively. A lessee is also required to record a right-of-use asset and a lease liability for all leases with a term of greater than 12 months regardless of their classification. Leases with a term of 12 months or less will be accounted for similar to existing guidance for operating leases today. The new standard requires lessors to account for leases using an approach that is substantially equivalent to existing guidance for sales-type leases, direct financing leases, and operating leases. The standard is effective on January 1, 2020, with early adoption permitted. The Organization is in the process of evaluating the impact of this new guidance.

### Notes to Financial Statements

Years Ended June 30, 2017 and 2016

#### Note 1 - Summary or Significant Accounting Policies - Continued

### k. Recent Accounting Pronouncements - Continued

In August 2016, the FASB issued ASU 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*, which simplifies and improves how a not-for-profit organization classifies its net assets, as well as the information it presents in financial statements and notes about its liquidity, financial performance, and cash flows. Among other changes, the ASU replaces the three current classes of net assets with two new classes, "net assets with donor restrictions" and "net assets without donor restrictions", and expands disclosures about the nature and amount of any donor restrictions. ASU 2016-05 is effective for annual periods beginning after December 15, 2017 and interim periods within fiscal years beginning after December 15, 2018, with early adoption permitted. The Organization is currently evaluating the impact the adoption of this guidance will have on its financial statements.

#### I. Subsequent Events

The Organization evaluated subsequent events for potential recognition and disclosure through October 25, 2017, the date the financial statements were available to be issued.

#### Note 2 - Contributions Receivable

Contributions receivable include unconditional promises to give as of June 30, 2017 and 2016:

	June 30						
	2017			2016			
Receivable in less than one year	\$	198,669	\$	273,959			
Receivable in one to five years		1,650		8,633			
Total contributions receivable		200,319		282,592			
Allowance for doubtful contributions		100,000		100,000			
Total contributions receivable, net of allowance	\$	100,319	\$	182,592			

### Notes to Financial Statements

Years Ended June 30, 2017 and 2016

Note 3 - Investments

The following is a summary of investments held at June 30, 2017 and 2016:

	June 30, 2017						
				Unrealized			
Description		Cost		Fair Value	Gain/(Loss)		
Cash equivalents and cash equivalents	\$	268,571	\$	268,571	\$	-	
Fixed income securities		962,605		962,938		333	
Marketable equity securities		2,539,099		3,207,371		668,272	
Mutual funds		9,696,638		10,883,773		1,187,135	
Investments in investment funds		624,734		1,092,213		467,479	
Totals	\$	\$ 14,091,647		16,414,866	\$	2,323,219	
			Jı	ıne 30, 2016			
Description		Coot	Fair Value		Unrealized		
Description		Cost		rair value		ain/(Loss)	
Cash equivalents and cash equivalents	\$	232,179	\$	232,179	\$	-	
Fixed income securities		880,869		919,776		38,907	
Marketable equity securities		2,268,985		2,722,293		453,308	
Mutual funds		10,158,672		10,051,926		(106,746)	
Investments in investment funds		624,744		988,990		364,246	
Totals	\$	14,165,449	\$	14,915,164	\$	749,715	

These investments are held for the following purposes:

	June 30						
Description		2017	2016				
Endowments	\$	5,089,490	\$	5,088,457			
Section life membership fund		4,259,218		4,211,115			
Gift annuities		112,899		153,750			
Other program related purposes and							
general operations		6,953,259		5,461,842			
Total	\$	16,414,866	\$	14,915,164			

NCJW invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities it is at least reasonably possible that changes in the value of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statements of financial position.

#### Notes to Financial Statements

Years Ended June 30, 2017 and 2016

#### Note 4 - Fair Value Measurements

NCJW applies Fair Value Measurements and Disclosures, which defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

NCJW groups investments at fair value into three levels based on the markets in which the investments are traded and the reliability of the assumptions used to determine fair value. These levels are

Level 1 - Inputs that reflect unadjusted quoted market prices in active exchange markets for identical assets or liabilities that NCJW has the ability to access at the measurement date.

Level 2 - Inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly, including inputs in markets that are not considered to be active.

Level 3 - Inputs that are unobservable for the asset or liability and that include situations where there is little, if any, market activity for the asset or liability. The inputs into the determination of fair value are based upon the best information in the circumstances and may require significant management judgment or estimate.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, an investment's level within the fair value hierarchy is based on the lower level of input that is significant to the fair value measurement. NCJW's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the investment. Below are the valuation techniques used by NCJW to measure different financial instruments at fair value, and the level within the fair value hierarchy in which the financial instrument is categorized.

#### Cash Equivalents, Marketable Securities, Mutual Funds, and Fixed Income Securities

The fair value of these securities is the market value based on quoted market prices, when available, or market prices provided by recognized broker dealers. If listed prices or quotes are not available, fair value is based upon externally developed models that use unobservable inputs due to the limited market activity of the instrument.

#### Investments in Investment Funds:

These investments are valued at fair value based on the applicable percentage ownership of the investment funds' net assets as of the measurement date. In determining fair value, management utilizes valuations provided by the investment funds. The investment funds value securities and other financial instruments on a fair value basis of accounting. The estimated fair values of certain investments of the investment funds which may include private placements and other securities for which prices are not readily available, are determined by the management or sponsor of the respective investment funds and may not reflect amounts that could be realized upon immediate sale, nor amounts that ultimately may be realized. Accordingly, the estimated fair values may differ significantly from the values that would have been used had a ready market existed for these investments. The fair value of NCJW's investments in investment funds generally represents the amount NCJW would expect to receive if it were to liquidate its investment in the investment fund, excluding any redemption charges that may apply. In accordance with *Fair Value Measurements and Disclosures*, NCJW categorizes its investments in investment funds based upon the level of the underlying assets in the investment fund.

### Notes to Financial Statements

Years Ended June 30, 2017 and 2016

#### Note 4 - Fair Value Measurements - Continued

### **Charitable Gift Annuity Obligations**

Charitable gift annuity obligations are valued at fair value based on the estimated future payments to be distributed over the expected lives of the beneficiaries, and are classified as Level 3 in the fair value hierarchy.

#### Interest in Perpetual Trust

Valuation inputs utilized to determine the fair value of the beneficial interest in perpetual trusts include the market value of the underlying assets within the trust as provided by the trustee and the Organization's proportionate share of the trust assets. Trust assets are held by a third party trustee. The Organization does not control the underlying assets of the trust nor does it have the ability to make investment decisions. Accordingly, the beneficial interest in perpetual trusts is classified as Level 3.

The following fair value hierarchies, based on the definition provided in Fair Value Measurements, for those assets and liabilities that are measured at fair value on a recurring basis at June 30, 2017 and 2016, respectively.

	June 30, 2017							
		Significant						
	<b>Quoted Prices</b>	Other	Significant					
	in Active	Observable	Unobservable					
	Markets	Inputs	Inputs					
	Level 1	Level 2	Level 3	Total				
Investments								
Cash and cash equivalents at broker	\$ 268,571	\$ -	\$ -	\$ 268,571				
Fixed income securities								
Government agency obligations	639,760	-	2,000	641,760				
Corporate bonds	-	321,178	-	321,178				
Marketable equity securities								
Large cap growth	2,103,986	-	-	2,103,986				
Large cap value	1,402,848	-	-	1,402,848				
Small/Mid cap growth	1,135,298	-	-	1,135,298				
Small/Mid cap value	672,481	-	-	672,481				
International equities	2,622,117	-	-	2,622,117				
Equities blend	87,607	-	-	87,607				
Mutual funds								
Fixed income	2,582,122	-	-	2,582,122				
Equities	3,108,838	-	-	3,108,838				
Multi-strategy	375,847	-	-	375,847				
Investments in investment funds			1,092,213	1,092,213				
Total investments	\$ 14,999,475	\$ 321,178	\$ 1,094,213	\$ 16,414,866				
Perpetual trust held by third party	\$ -	\$ -	\$ 449,272	\$ 449,272				
Charitable gift annuity obligations	\$ -	\$ -	\$ 90,319	\$ 90,319				

Notes to Financial Statements

Years Ended June 30, 2017 and 2016

Note 4 - Fair Value Measurements - Continued

	June 30, 2016							
			Si	gnificant				
	Quot	ed Prices		Other	Si	ignificant		
	ir	n Active	Ob	servable		bservable		
	N	/larkets		Inputs		Inputs		
	Ī	_evel 1		Level 2		Level 3		Total
Investments								
Cash and cash equivalents at broker	\$	232,179	\$	-	\$	-	\$	232,179
Fixed income securities								
Government agency obligations		574,542		-		1,500		576,042
Corporate bonds		-		342,734		-		342,734
Marketable equity securities								
Large cap growth		1,606,670		-		-		1,606,670
Large cap value		1,321,676		-		-		1,321,676
Small/Mid cap growth		866,882		-		-		866,882
Small/Mid cap value		806,268		-		-		806,268
International equities	2	2,482,750		-		-		2,482,750
Equities blend		83,396		-		-		83,396
Mutual funds								
Fixed income	:	2,301,292		-		-		2,301,292
Equities	:	2,848,483		-		-		2,848,483
Multi-strategy		457,802		-		-		457,802
Investments in investment funds		-		-		988,990		988,990
	• •			0.40 = 0.4		000 100	•	
Total investments	\$ 13	3,581,940	\$	342,734	\$	990,490	\$	14,915,164
Perpetual trust held by third party	\$		\$	-	\$	408,979	\$	408,979
Charitable gift annuity obligations	\$		\$	_	\$	110,541	\$	110,541

Notes to Financial Statements

Years Ended June 30, 2017 and 2016

### Note 4 - Fair Value Measurements - Continued

The following represents a reconciliation of the activities for Level 3 assets and liabilities measured at fair value during the year ended June 30, 2017 and 2016:

	Investments	Perpetual Trust Held by Third Party	Charitable Gift Annuity Obligations
Balances at June 30, 2016 Payments to beneficiaries Change in value including terminations	\$ 990,490 - 103,723	\$ 408,979 - 40,293	\$ 110,541 (25,912) 5,690
Balances at June 30, 2017	\$ 1,094,213	\$ 449,272	\$ 90,319
	Investments	Perpetual Trust Held by Third Party	Charitable Gift Annuity Obligations
Balances at June 30, 2015 Payments to beneficiaries	\$ 900,128 -	\$ 453,233 -	\$ 116,446 (26,955)
Change in value including terminations	90,362	(44,254)	21,050
Balances at June 30, 2016	\$ 990,490	\$ 408,979	\$ 110,541

### Note 5 - Property and Equipment, Net

Property and equipment, net, at cost, consists of the following as of June 30, 2017 and 2016:

	June	June 30,			
	2017	2016			
Computers and software	\$ 156,802	\$ 156,802			
Furniture and fixtures	61,210	61,210			
Leasehold improvements	336,540	336,540			
Total	554,552	554,552			
Less accumulated depreciation and amortization	535,910	483,388			
Property and equipment, net	\$ 18,642	\$ 71,164			

### Notes to Financial Statements

Years Ended June 30, 2017 and 2016

### Note 6 - Split Interest Agreements

NCJW is a 50% beneficiary in a beneficial interest trust. Under the trust, NCJW has the irrevocable right to receive the income earned on perpetual trust assets in perpetuity, but never receives the assets held in the trust. The trust is recorded at its fair value with any changes in the fair value recognized as a permanently restricted gain or loss.

NCJW has a charitable gift annuity ("CGA") program whereby donors may contribute assets to the NCJW in exchange for the right to receive a fixed dollar annual return during their lifetime. A portion of the transfer is considered to be a charitable contribution for income tax purposes. The difference between the amount provided for the gift annuity and the present value of the liability for future payments is recognized as a contribution at the date of the gift. The present value of the liability is revalued annually using discount rates ranging from 2% to 3% and estimated lives for up to 15 years.

The following table summarizes the change in valuation of charitable gift annuity obligations as of June 30, 2017 and 2016:

		June 30,				
		2017	2016			
Actuarial change including terminations Annuity payments		5,690 (25,912)	\$	21,050 (26,955)		
Total	\$	(20,222)	\$	(5,905)		

NCJW's investments at June 30, 2017 and 2016 include the multi-state gift annuity reserve pool of \$143,800 and \$153,750, respectively. These reserve amounts are restricted for the payments of annuity obligations only.

#### Note 7 - Commitments

NCJW has non-cancelable operating lease agreements for its headquarters and additional office space expiring at various dates through September 2018. The leases are subject to escalations for NCJW's pro rata share of increases in real estate taxes and other maintenance charges.

For the year ending June 30,

2018	\$ 278,919
	\$ 278,919

Occupancy expense charged to operations, under these agreements, inclusive of escalations amounted to \$330,717 and \$309,882 for the years ended June 30, 2017 and 2016, respectively.

NCJW received an incentive of \$151,200 from a certain landlord for leasehold improvements. Such amount is included in leasehold improvements and deferred lease incentive and obligation in the accompanying statements of financial position, and is being amortized over the term of the lease of 10 years.

### Notes to Financial Statements

Years Ended June 30, 2017 and 2016

### Note 8 - Pension Plan

NCJW has a contributory tax deferred annuity plan available to all employees after two years of service, as defined. NCJW will make a contribution to the plan on a participant's behalf in the amount of 3% of the participant's compensation provided the active participant contributes  $2 \frac{1}{2}\%$  of compensation pursuant to a salary reduction agreement.

For the years ended June 30, 2017 and 2016, pension expense was \$39,467 and \$38,607, respectively.

#### Note 9 - Funds Received from Closed Sections

When sections are closed, all remaining treasury is transferred to the national organization to be distributed accordingly. Income from closed sections at June 30, 2017 and 2016 are \$2,663 and \$161,504, respectively, of funds to be disbursed.

## Notes to Financial Statements

Years Ended June 30, 2017 and 2016

### Note 10 - Restricted Net Assets

Below is a summary of restricted net assets held by NCJW and changes thereto during the years ended June 30, 2017 and 2016:

					Ju	une 30, 2017	7			
	Balance July 1, 2016	Investmer Income Net Investmer Fees	t of	Net Realized and Unrealized Gains		Total	Contributions	of E R	opropriation Endowment Assets for xpenditure/ elease from testrictions	Balance ne 30, 2017
Permanently restricted net assets										
Endowment										
Fund for the Future	\$ 2,637,436	\$	-	\$ -		2,637,436	\$ -	\$	-	\$ 2,637,436
Israel Endowment Fund	1,324,700		-	-		1,324,700	-		-	1,324,700
RIFIE Endowment Fund	652,000		-	-		652,000	-		-	652,000
Sobel Fund	33,986		-	-		33,986	-		-	33,986
Hebrew University High School Fund (Drabkin)	110,000		-	-		110,000	-		-	110,000
Isabelle G. Brown Memorial Fund	100,000		-	-		100,000	-		-	100,000
Lenore & George Feldman Memorial Fund	186,682		-	-		186,682	-		-	186,682
Lenore Feldman Fischler Leadership	25,600		-	40.000		25,600	-		-	25,600
Mayer Israel Memorial Trust	408,979			40,293		449,272				 449,272
Total permanently restricted net assets	\$ 5,479,383	\$		\$ 40,293	\$	5,519,676	\$ -	\$		\$ 5,519,676
Temporarily restricted net assets										
Endowment										
Israel Endowment Fund	\$ -	\$ 26	3,289	\$ -	\$	26,289	\$ -	\$	(26,289)	\$ -
RIFIE Endowment Fund	-	12	2,939	-		12,939	-		(12,939)	-
Sobel Fund	18,054		-	-		18,054	1,032		-	19,086
Hebrew University High School Fund (Drabkin)	-	2	2,183	-		2,183	-		(2,183)	-
Isabelle G. Brown Memorial Fund	-	1	,985	-		1,985	-		(1,985)	-
Lenore Feldman Fischler Leaadership	-		508	-		508	-		(508)	-
Mayer Israel Memorial Trust		18	3,583			18,583			(18,583)	 
Total endowment	18,054	62	2,487			80,541	1,032		(62,486)	 19,086
Nonendowment										
Section Life Membership (a)	4,211,114	83	3,573	97,242		4,391,929	88,100		(220,811)	4,259,218
Tidewater Memorial Fund	64,203	1	,274	-		65,477	-		-	65,477
Israel Granting Program	91,222		-	-		91,222	115,980		(121,017)	86,185
Hope Aldelstein Estate Trust	450,000	8	3,930	-		458,930	-		-	458,930
Board Designated Fund	-		-	-		-	493,230		-	493,230
Harry Reitman Loan Fund	6,228		-	-		6,228	-		-	6,228
Eva Kaye Bequest (Higher Ground)	286,726		-	-		286,726	2,678		(78,480)	210,924
Israel Programs	152,215		148	-		152,363	56,844		(25,896)	183,312
Plan A	29,900		-	-		29,900	14,831		(44,731)	(0)
Jewel Bellush Award Fund	7,480		-	-		7,480	-		-	7,480
Danbury Section	16,512		-	-		16,512	-		(1,000)	15,512
Ruth & Lewis Zalaznick Fund	57,273	1	,137	-		58,410	-		(15,000)	43,410
Mandel Foundation	249,822		-	-		249,822	187,500		(143,969)	293,353
Pledges & charitable gift annuities for future years	27,761					27,761				 27,761
Total nonendowment	5,650,456	95	5,062	97,242		5,842,760	959,163		(650,904)	 6,151,020
Total temporarily restricted net assets	\$ 5,668,510	\$ 157	7,549	\$ 97,242	\$	5,923,301	\$ 960,195	\$	(713,391)	\$ 6,170,106

<sup>(</sup>a) Section Life Membership funds accumulative dues paid by members.

## Notes to Financial Statements

Years Ended June 30, 2017 and 2016

Note 10 - Restricted Net Assets - Continued

	June 30, 2016						
	Balance July 1, 2015	Investment Income Net of Investment Fees	Net Realized and Unrealized Gains	Total	Contributions	Appropriation of Endowment Assets for Expenditure/ Release from Restrictions	Balance June 30, 2016
Permanently restricted net assets							
Endowment							
Fund for the Future	\$ 2,637,436	\$ -	\$ -	\$ 2,637,436	\$ -	\$ -	\$ 2,637,436
Israel Endowment Fund	1,324,700	-	-	1,324,700	-	-	1,324,700
RIFIE Endowment Fund	652,000	-	-	652,000	-	-	652,000
Sobel Fund	33,986	-	-	33,986	-	-	33,986
Hebrew University High School Fund (Drabkin)	110,000	-	-	110,000	-	-	110,000
Isabelle G. Brown Memorial Fund	100,000	-	-	100,000	-	-	100,000
Lenore & George Feldman Memorial Fund	186,682	-	-	186,682	-	-	186,682
Lenore Feldman Fischler Leadership	25,600	-	-	25,600	-	-	25,600
Mayer Israel Memorial Trust	453,233		(44,254)	408,979	-	-	408,979
Total permanently restricted net assets	\$ 5,523,637	\$ -	\$ (44,254)	\$ 5,479,383	\$ -	\$ -	\$ 5,479,383
Temporarily restricted net assets							
Endowment							
Israel Endowment Fund	\$ -	\$ 30,648	\$ -	\$ 30,648	\$ -	\$ (30,648)	\$
RIFIE Endowment Fund	-	25,085	-	25,085	-	(25,085)	
Sobel Fund	16,895	-	-	16,895	1,159	-	18,054
Hebrew University High School Fund (Drabkin)	-	2,545	-	2,545	-	(2,545)	
Isabelle G. Brown Memorial Fund	-	3,064	-	3,064	-	(3,064)	
Lenore Feldman Fischler Leaadership	-	592	-	592	-	(592)	
Mayer Israel Memorial Trust		21,512	-	21,512		(21,512)	
Total endowment	16,895	83,446	-	100,341	1,159	(83,446)	18,054
Nonendowment							
Section Life Membership (a)	4,263,429	177,727	_	4,441,156	_	(230,042)	4,211,115
Tidewater Memorial Fund	62,752	1,452	_	64,203	_	(===,= :=,	64,203
Israel Granting Program	125,935	-,	_	125,935	103,372	(138,085)	91,222
Cincinnati Fund	122,736	2,840	_	125,576	-	(125,576)	,
Adelstein Estate Trust	-	2,010	_	.20,0.0	450,000	(120,070)	450,000
Harry Reitman Loan Fund	6,228	_	_	6,228	,	_	6,228
Stop Initiative (Higher Ground)	357,980	_		357,980	6,921	(78,175)	286,726
Israel Programs	14,289	231	_	14,520	219,222	(81,527)	152,215
Plan A	61,301	201	_	61,301	13,816	(45,216)	29,900
Jewel Bellush Award Fund	9,980	_	_	9,980	.0,010	(2,500)	7,480
The Foundation to Promote Open Society/OSI	176,733	_	_	176,733	_	(176,733)	7,400
Danbury Section	17,512	_	_	17,512	-	(1,000)	16,512
Ruth & Lewis Zalaznick Fund	85,299	1,973	_	87,273	_	(30,000)	57,273
Mandel Foundation	299,477	.,570	_	299,477	-	(49,655)	249,822
Jewish Funds for Justice	17,151	_	_	17,151	-	(17,151)	2.0,022
Pledges & charitable gift annuities for future years	27,761	-	-	27,761	-	(17,131)	27,761
Total nonendowment	5,648,563	184,223	-	5,832,786	793,330	(975,659)	5,650,456
Total temporarily restricted net assets	\$ 5,665,458	\$ 267,669	\$ -	\$ 5,933,127	\$ 794,489	\$ (1,059,105)	\$ 5,668,510
Total tomporarily roomotou not access	ψ 0,000,100	Ų 207,000		ψ 0,000,12 <i>1</i>	Ţ 701,100	(1,000,100)	<b>\$</b>

<sup>(</sup>a) Section Life Membership funds accumulative dues paid by members.

#### Notes to Financial Statements

Years Ended June 30, 2017 and 2016

#### Note 11 - Endowments

NCJW reports net assets associated with endowment funds based on the existence or absence of donor imposed restrictions. NCJW classifies as permanently restricted net assets the original value of gifts donated to the permanent endowment and the original value of subsequent gifts to the permanent endowment. Investment returns on these permanent endowments are classified as unrestricted or temporarily restricted net assets depending on the absence or existence of donor imposed restrictions. Investment returns classified as temporarily restricted net assets are appropriated for expenditures in a manner consistent with the donor's wishes or NCJW's spending policy.

### Interpretation of Relevant Law:

The Board of Trustees of NCJW has interpreted the New York Uniform Prudent Management of Institutional Funds Act ("NYUPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, NCJW classifies as permanently restricted net assets: (a) the original value of gifts donated to the permanent endowment; (b) the original value of subsequent gifts to the permanent endowment; and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by NCJW in a manner consistent with the standard of prudence prescribed by NYUPMIFA. In accordance with NYUPMIFA, NCJW considers the following factors in making a determination to appropriate or accumulated donor-restricted endowment funds.

- 1. General investment objectives.
- 2. Permitted and prohibited investments.
- 3. Acceptable levels of risk.
- 4. Asset allocation and diversification.
- 5. Procedures for monitoring investment performance.
- 6. Scope and terms of delegation of investment management functions.
- 7. The investment managers accountability.
- 8. Procedures for selecting and evaluating external agents.
- 9. Processes for reviewing investment policies and strategies.

#### Spending Policy and How the Investment Objectives Related to Spending Policy:

NCJW's investment policy aims to provide a predictable stream of funding to sufficiently support designated needs and preserve or enhance the real value of NCJW. Under this policy, investment assets, which include endowment fund assets, are invested in a manner that is expected to achieve a positive rate of return over the long term. NCJW's return objective is a blended target rate of 5% plus consumer price index ("CPI") for urban workers excluding energy and food. Actual returns in any given year may vary from this amount. Unless specifically set by the donor, NCJW shall annually appropriate an amount up to 5% of the average market value of the investment assets for the preceding three calendar years.

## Notes to Financial Statements

Years Ended June 30, 2017 and 2016

### Note 11 - Endowments - Continued

During the years ended June 30, 2017 and 2016, NCJW had the following endowment related activities:

	Year Ended June 30, 2017						
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total			
Endowment net assets, <i>beginning of year</i> Investment return:	\$ -	\$ 18,054	\$ 5,479,383	\$5,497,437			
Investment income, net of fees Net realized and unrealized gain (loss)	113,720	62,486	40,293	62,486 154,013			
Total investment return	113,720	80,540	5,519,676	5,713,936			
Appropriation of endowment assets for expenditures	(113,720)	(61,454)		(175,174)			
Endowment net assets, end of year	\$ -	\$ 19,086	\$ 5,519,676	\$5,538,762			
	Year Ended June 30, 2016						
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total			
Endowment net assets, beginning of year Investment return:	\$ -	\$ 16,895	\$ 5,523,637	\$ 5,540,532			
Investment income, net of fees  Net realized and unrealized gain (loss)	183,187	83,446	(44,254)	83,446 138,933			
Total investment return	183,187	100,341	5,479,383	5,762,911			
Appropriation of endowment assets for expenditures	(183,187)	(82,287)	<u>-</u>	(265,474)			
Endowment net assets, end of year	\$ -	\$ 18,054	\$ 5,479,383	\$ 5,497,437			